



UGANDA CLEAN COOKING SUPPLY CHAIN EXPANSION PROJECT (UCCSEP)

CALL FOR PROPOSALS

BACKGROUND

The Government of Uganda (GOU) received a Grant from the Energy Sector Management Assistance Program (ESMAP), a multi-donor trust fund operated by the World Bank, towards the cost of the Uganda Clean Cooking Supply Chain Expansion Project (UCCSCEP). The aim of UCCSCEP is to expand both access to, and adoption of, cleaner and more efficient cooking solutions, reduce household air pollution and related burden of disease, and reduce household consumption of and expenditure for biomass cooking fuels. GOU approved the Private Sector Foundation Uganda to be the implementing agency for the UCCSCEP.

The key component of the project is the Distribution Challenge Fund (DCF), which is a competitive grant that has been operational since December 2016. The DCF comprises several lines of support designed as a market incentive for participating consortia (consortia are made up of one efficient biomass stove manufacturer and one or more distributors) to enable more efficient value chains by providing: (i) concessional finance in the form of both upfront financing and results-based financing for helping with the working capital and scaling up distribution networks, and (ii) cost sharing consumer engagement and marketing campaigns to eligible manufacturer-distributor consortia including for flexible payment sales promotion schemes to consumers.

Currently, the DCF supports four consortia and wishes to expand the program by including more actors in order to reach more households and accelerate the adoption of clean cooking technology in Uganda.

PSFU is therefore calling for proposals from other local and international stove manufacturers of improved cook stoves, who will be required to form a consortium with one or several distributors, to participate in the DCF.

ELIGIBLE PROJECT STOVES

For stoves to be considered for participation in the DCF, they have to meet a minimum performance equivalent of 38% or higher thermal efficiency¹ and have demonstrated market potential

HOW TO APPLY

A formal application together with a proposal will be submitted. The proposal guidelines are available on the PSFU website at www.psfuganda.org.ug

Please note:

- (i) Stove manufacturers already participating in the DCF are not eligible to apply under this call for proposals;
- (ii) Incomplete proposals will not be evaluated;
- (iii) Non eligible stoves will not be evaluated.

SUBMISSION DEADLINE

Applications and proposals can be submitted as hard copies or online. Online applications can be submitted at the following e-mail address not later than 15.00 Hours (Uganda time) on **10th January 2019: psfu@psfuganda.org.ug**

If delivering hard copies, the envelopes should be clearly marked: “**Call for Proposals for the Clean Cooking Distribution Challenge Fund**” and addressed to:

The Director, BUDS-ERT
Private Sector Foundation Uganda
Plot [43 Nakasero Road](#)
[Kampala](#)
Telephone: 0312263849 and 0312263850

Further information can be obtained at the above address during office hours (Monday to Friday, 08:30 – 17:00 hours, except on public holidays).

¹ Acceptable evidence of testing is that from an independent and internationally recognized laboratory following testing procedures approved under the ISO TC 285