



## PRIVATE SECTOR FOUNDATION UGANDA

Your Partner in Private Sector led development



## WHO WE ARE

---

PSFU is Uganda's apex body for the private sector. It is made up of 143 business associations, corporate bodies and the major public sector agencies that support private sector growth.

Since its founding in 1995, PSFU has served as a focal point for private sector advocacy as well as capacity building and continues to sustain a positive dialogue with Government on behalf of the private sector.

Right from its inception PSFU has been Government's implementation partner for several projects and programmes aimed at strengthening the private sector as an engine of economic growth. Such programmes include; the implementation of the Business Uganda Development Scheme (BUDS), the BUDS-Energy for Rural Transformation (ERT) programme and advising government on positive policy reforms.

PSFU also manages a \$70 million World Bank funded project (the PSCP II) on behalf of government to support improvement of competitiveness within the Uganda private sector.

## VISION

---

To be the national lead partner in Private Sector development.

## MISSION

---

To Strengthen Private Sector capacity for effective policy advocacy and market competitiveness.

## MANDATE OF PSFU

---

1. Carry out policy research and advocacy on behalf of the Private Sector.
2. Provide a forum for the discussion of policy issues, and the impact of those policies on the Private sector in Uganda.
3. Maintain a dialogue with Government on behalf of the Private Sector.
4. Undertake capacity building for the private sector through training and the provision of business development services



## PSFU MEMBERSHIP SERVICES

The members of PSFU provide a foundation for development of Uganda's economic future; they fall into the categories of associations, industry organizations, and corporations, large and small businesses.

## MEMBERSHIP BENEFITS

1. Becoming part of a larger body professionally working together to influence policy making processes that stimulate and spur growth of private businesses in Uganda.
2. Involvement and participation in various business foras, sector working groups on policy and other concerns affecting the private sector.
3. Getting regular first hand information and business opportunities on the East African Community and other trading blocks in the world.
4. Participation in the decision making process of PSFU by being represented at the Board of PSFU.
5. Access to information at PSFU such as the resource centre, internet facility, membership register, free subscription to PSFU monthly magazine and periodical briefing notes on national and global economic matters.
6. Enjoying discounted rates on fee based activities of PSFU e.g. training, seminars and conferences.
7. Use of PSFU Logo in advertisements to demonstrate the spirit of working together in the private sector development.
8. Participation in PSFU networking meetings and member activities where you share ideas and experiences with other PSFU members
9. Participation in our Member days where you can have one on one interaction with PSFU management staff team to explore and seize the many opportunities available at PSFU.
10. Member visits – every member is visited by the PSFU team at least once a year. Aimed at strengthening links and identifying organizational issues that may require advice from PSFU.
11. Access to entrepreneurship skills and Business counseling services from the membership desk



## MEMBERSHIP SERVICES

---

The PSFU membership services include the following.

### Networking events and activities organised by PSUF

---

- Member Days
- Trade Facilitation Day
- Business Meetings
- Business Association and Community Development Awards

## MENTORSHIP PROGRAM

---

The purpose of the mentorship program is to enhance capacity building and to stimulate networking. The target groups for the program are either the management or the board of business associations who are members of PSFU. The different aspects of managing a business association in six possible major areas are covered by the mentorship program.



## CAPACITY BUILDING & TRAINING

---

PSFU carries out training for its members. The trainings include among others the following areas;

- Association Governance
- Strategic Planning
- Membership Development and Retention
- Policy and Advocacy
- Financial Management
- Marketing for Associations
- Fundraising and Sustainability Strategies
- Member Services Development
- Proudly Ugandan Campaign

## BUSINESS AWARDS FOR ASSOCIATIONS

---

PSFU each year organises business awards to best performing associations and networks. The purpose of the award is to promote good governance, excellent association management and leadership practices, within the business association sector in Uganda. The objective is to recognize an association/ network that has demonstrated good governance and outstanding efforts in representing the interests of its members, organizing activities and delivering services and information for the benefit of the members.



## CORE DEPARTMENTS OF PSFU

---

### Policy Advocacy

Through the policy and advocacy program, PSFU continually engages in policy dialogue at national and international level. This has enabled PSFU to contribute to decisions and policy debates and to represent its membership effectively.

PSFU, through consultation with the private sector, compiles a range of policy issues for the Private Sector Platform for Action each year. These are prioritized, discussed and agreed with government for implementation. This provides the opportunity for the private sector to get involved in national policy formulation and monitoring implementation of such policies.

### Trade Development

---

PSFU spearheads the articulation of private sector trade policy concerns with the objective of enhancing private sector participation in regional and international trade. The mandate under the trade development program has been realized by;

- Building an effective consultative mechanism;
- Ensuring private sector participation in national, regional and international trade forums;
- Informing the private sector on developments in regional and international trade;
- Undertaking trade related research.



## Member services

Membership of PSFU is open to business associations and organisations registered in Uganda. Our membership is drawn from business associations, professional bodies, the corporate industry and public sector agencies – all committed to addressing the challenges associated with developing Uganda's private sector. The membership services include, capacity building and training, networking, mentorship programmes and Business Association Awards

PSFU in addition manages a number of projects; Second Private Sector Competitiveness Project (PSCP II) and Business Uganda Development Scheme Energy for Rural Transformation (BUDS-ERT)





## PSFU MEMBERSHIP - Sept - 2010

### A: CORPORATE MEMBERS

1. Standard Chartered
2. British American Tobacco Uganda
3. Enterprise Uganda
4. NAADS
5. Celtel (U) Limited
6. Agricultural Council of Uganda
7. Metrocomia (U) Limited
8. Unilever Uganda Limited
9. DFCU Bank
10. Nile Breweries Ltd
11. Shoprite Checkers Ltd
12. Allied Bank
13. Uganda Breweries Ltd
14. Astor Finance PLC Ltd
15. Simba Group of Companies
16. Southern Range Nyanza Ltd
17. Barclays Bank
18. East African Development Bank
19. Roofings Ltd
20. Bujagali Energy Limited
21. Bank of Baroda
22. Alpha Oil
23. Quality Chemicals
24. Grofin Uganda
25. Madhivani Group
26. SHUMUK
27. ICE Mark
28. Century Bottling Company Ltd
29. Citi Bank Uganda Ltd
30. Kaizen Institute
31. National Housing and Construction Ltd
32. Stanbic Bank Uganda
33. Multiple Industries
34. Tullow Oil Ltd
35. African Alliance Ltd
36. Orange Telecom
37. Fresh handling services

### B ORDINARY MEMBERS

38. Uganda Women's Finance Trust
39. Uganda Coffee Trade Federation
40. Uganda Insurers' Association
41. Uganda Bankers' Association
42. Uganda Co-operative Alliance
43. Uganda Women Entrepreneurs' Association.
44. Uganda Motor Industry Association.
45. Uganda Fish Processors & Exporters' Association
46. Institute of Corporate Governance of Uganda
47. Uganda Manufacturers' Association.
48. Uganda Securities Exchange Ltd
49. Uganda National Farmers Federation
50. Uganda National Vanilla Association
51. Uganda Clearing and Forwarding Agents' Association.
52. Uganda Tourist Association
53. Eastern African Association
54. National Council for Uganda Small Business Organizations
55. National Organic Certification Limited
56. Teso Private Sector Promotion Centers
57. National Arts & Crafts Association
58. Uganda Association of Insurance Brokers
59. Investment Management Association of Uganda
60. Uganda Creameries Coop Union
61. Uganda Leasing Association

- 62. Association of Microfinance Institutions of Uganda
- 63. Association of Uganda Tour Operators
- 64. National Outdoor Contractors Advertising Association
- 65. Association of Chartered Certified Accountants

## C: ASSOCIATE MEMBERS

- 66. Uganda Small Scale Industries' Association
- 67. Uganda Investment Authority
- 68. Uganda Commercial Farmers Association
- 69. Uganda Quarries Operators' Association.
- 70. Uganda Importers, Exporters and Traders' Association
- 71. National Union of Coffee Agribusinesses and Farm Enterprises.
- 72. Uganda Flowers Exporters Association
- 73. Uganda National Association of Building & Civil Engineering Contractors
- 74. Uganda Enterprise Network
- 75. Capital Markets Authority
- 76. Uganda Association of Consulting Engineers
- 77. Literacy & Adult Basic Education
- 78. Institute of Certified Public Accountants
- 79. Uganda National Agri-Input Dealers Association
- 80. Uganda National S/H Business Centre Limited
- 81. The Uganda Assn of Private Vocational Institutions
- 82. Institute of Chartered Secretaries and Administrators
- 83. Chemiphar (U) Ltd
- 84. Uganda Forest Industries Dev. Association
- 85. Uganda Consumers' Protection Association
- 86. Uganda Freight Forwarders' Association
- 87. Federation of Uganda Employers
- 88. The Chartered Institute of Purchasing & Supply
- 89. Uganda Floricultural Association
- 90. Uganda Securities Brokers and Dealers Association.
- 91. Poultry Development Association of Uganda
- 92. Procurement and Logistics Management Association
- 93. Uganda National Bureau of Standards
- 94. Jinja Local Enterprise Development Agency
- 95. Uganda Export Promotion Board
- 96. Uganda Beef Producers' Association
- 97. Uganda Service Exporters' Association
- 98. Uganda Cocoa Association
- 99. Uganda Printers' Association
- 100. Uganda Micro -Entrepreneurs' Association
- 101. Uganda Law Society
- 102. Uganda ICT Out Sourcing Services Association
- 103. Uganda Renewable Energy Association
- 104. Horticultural Exporters Association of Uganda
- 105. National Organic Agricultural Movement of Uganda
- 106. Uganda Dairy Processors Association
- 107. Agro Genetic Technologies Ltd
- 108. Uganda Hotel Owners' Association
- 109. Association of Management Consultants in Uganda
- 110. Beauty Operators Association and Training Network
- 111. Association of Courier Companies of Uganda
- 112. Association of Uganda Professional Women in Agriculture and Environment
- 113. Kamuli Development Foundation
- 114. Uganda Leather and Allied Industries Association Ltd
- 115. Buganda Youth Resource and Job center
- 116. Uganda ICT Association
- 117. Kampala City Traders Association
- 118. United Engineers and Traders Association
- 119. Uganda Private Midwives Association
- 120. Uganda Veterinary Association
- 121. Northern Uganda Manufactures Association
- 122. Uganda Gatsby Trust
- 123. Uganda Theatrical Groups and Artists
- 124. National Association of Women Organisations in Uganda
- 125. Oil Seed Producers and Processors Association
- 126. Kibaale District private Sector Development Organisation
- 127. Uganda Tea Association
- 128. Uganda Carpentry and Joinery Association
- 129. Uganda National Marketers Forum
- 130. MUBS Entrepreneurship Centre
- 131. Public Relations Association of Uganda
- 132. Uganda Tropical Plants Association
- 133. Maddu Farmers Co-operative Society Ltd
- 134. Association of Real Estates Agents – Uganda (AREA-UGANDA)
- 135. ICT- Cluster Association
- 136. Association of Informal Sector in Uganda
- 137. Crop Life Uganda
- 138. Uganda Cooperative Transport Union
- 139. Entebbe livestock Marketing Cooperative Society Ltd
- 140. Coronet Group Uganda Ltd
- 141. Uganda Media Women's Association (UMWA)
- 142. Uganda Hospitals Association
- 143. Lucky Family Business



**Private Sector Foundation Uganda (PSFU),**

**Plot 43, Nakasero Hill Road**

**Tel: +256-312 263850, 0312 261850, 0312 286849,**

**Fax: +256-312 266440**

**P.O. Box 7683 Kampala, Uganda**

**Email: [psfu@psfuganda.org.ug](mailto:psfu@psfuganda.org.ug),**

**Website: [www.psfuganda.org.ug](http://www.psfuganda.org.ug)**